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Statutory Notice to Long Term and Short Term Insurance Policyholders
Important - Please Read Carefully
Disclosure and Other Legal Requirements
(This notice does not form part of the insurance contract)

As a long term insurance policyholder, or prospective policyholder, you have the right to the following information:

1. The intermediary (insurance broker or representative) dealing with you must, at the earliest reasonable opportunity, disclose:
 - a) Name, physical and postal address and telephone number
 - b) Legal capacity: whether independent or representing an insurance brokerage
 - c) Concise details of previous experience
 - d) Insurance products that may be sold
 - e) Insurers whose products may be marketed
 - f) Indemnity cover held
 - g) Shareholders in insurers if 10% or more
 - h) Name of insurers from which the intermediary received more than 30% or more of total commission and remuneration during the past calendar year

(The intermediary must be able to produce proof of contractual relationship with, and accreditation by, the insurers concerned)

2. Your right to know the impact of the decision you elect to make:

The intermediary or insurer dealing with you must inform you of:

- a) The premiums you may be paying; and
The nature and extent of benefits you may receive
- b) If the benefits linked to the performance of certain assets:
 - How much of the premium will go towards the benefit?
 - To which portfolio will your benefits be linked?
- c) The possible impact of this purchase on your finances
- d) The possible impact of this purchase on your other policies (affordability)
- e) The possible impact of this purchase on your investment portfolio (affordability)
- f) The flexibility of changes you make to the proposed contract
- g) The contract terms of the product you intend to purchase

(It is very important that you are quite sure that the product or transaction meets your needs and that you feel you have all the information you need to make a decision).

3. Your right when being advised to replace an existing policy:

You may not be advised to cancel a policy to enable you to purchase a new policy, unless:

- a) The intermediary identifies the policy as a replacement policy
- b) The implications of cancellation of the policy are disclosed to you such as:
 - The influence on your benefits under the old policy
 - The additional costs incurred with the replacement
- c) The insurer who issued the original policy will contact you, and you are advised to discuss the matter with its representative

4. Your right to be informed by the insurer:

The insurer will forward you documentation confirming policy details as discussed in paragraph 2 of the notice, which will also include:

- a) The name of the insurer
- b) The product being purchased
- c) The cost in rands of the transaction and specifically:
 - The loadings, if any

- The initial expense
 - The amount of commission and other remuneration being paid to the intermediary
- d) In the case of policies with an investment element, the ongoing expense and any other fees or charges payable
- The summary in terms of section 48 of the long term insurance act 1998
 - The contract number and address of the compliance officers of the insurer

(The insurer may disclose the above information on a generic basis with additional policyholder specific disclosure)

5. Your right to cancel the transaction

In most cases, you have the right to cancel a policy in writing within 30 days after receipt of the summary completed in section 48 from the insurer. The same applies to certain changes you may make to a policy. The insurer is obliged to confirm to you whether you have this right and to explain how to exercise it. Please bear in mind that you may not exercise this right if you have already claimed under the policy or if the event which the policy insures you against, has already happened. If the policy has an investment component, you will carry any investment loss.

6. Important Warning

- It is very important that you are quite sure that the product or transaction meets your needs and that you feel you have all the information you need before making a decision.
- It is recommended that you discuss with the intermediary or insurer the possible impact of the proposed transaction on your finances, your other policies or your broader investment portfolio. You should also ask for information about the flexibility of any proposed policy.
- Where paper forms are required, it is advisable to sign them only once they are fully completed. Feel free to make notes regarding verbal information, and ask for written confirmation or copies of documents.
- Remember that you may contact either the long term Insurance Ombudsman or the Registrar of long term insurance, or the short term insurance ombudsman or Registrar of short term insurance whose details are set out below, if you have concerns regarding a product sold to you or advice given to you.

7. Particulars of long term insurance ombudsman

P O Box 45007
Claremont
7735
Tel: 021 647 0330
Fax: 021 647 0951

8. Particulars of Registrar of Long Term Insurance

Financial Services Board
P O Box 35655
Menlo Park
0102

9. Particulars of Registrar of Short Term Insurance

P O Box 35655
Menlo Park
0102

10. Particulars of Short Term Insurance Ombudsman

P O Box 30619
Braamfontein
2107
Tel: 011 726 8900
Fax: 011 726 5501

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Date

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For and on behalf of Brian Anderson Brokers cc